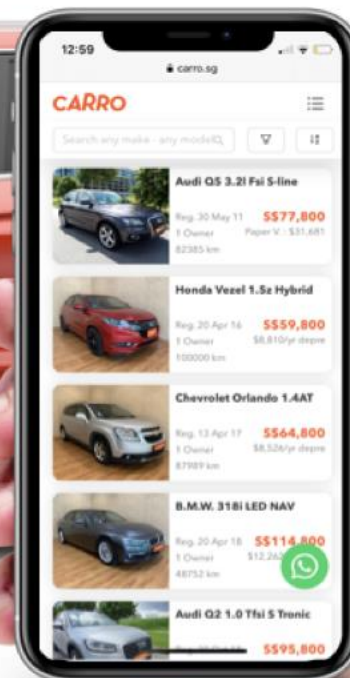


CARRO



A brief sharing

1.

Carro

How we started, what do we actually do and how we are outlasting covid

2.

Internationalisation

What is our strategy for internationalisation and challenges we faced

3.

Sustainability

How do we play a part in sustainability especially since we are dealing with cars?



2015

We started with a very simple idea of trying to make the sale and purchase of cars easy and transparent

Genie
Financial Services



2016

Started Genie Financial Services with the aim to serve all auto buyers financial needs



2017

Expanded our team into Indonesia and Thailand



2018 - 2019

Raised \$100m, acquired jualo.com, invested into myTukar, started Singapore's first car subscription service and setting up Carro Care – our aftersales workshop service



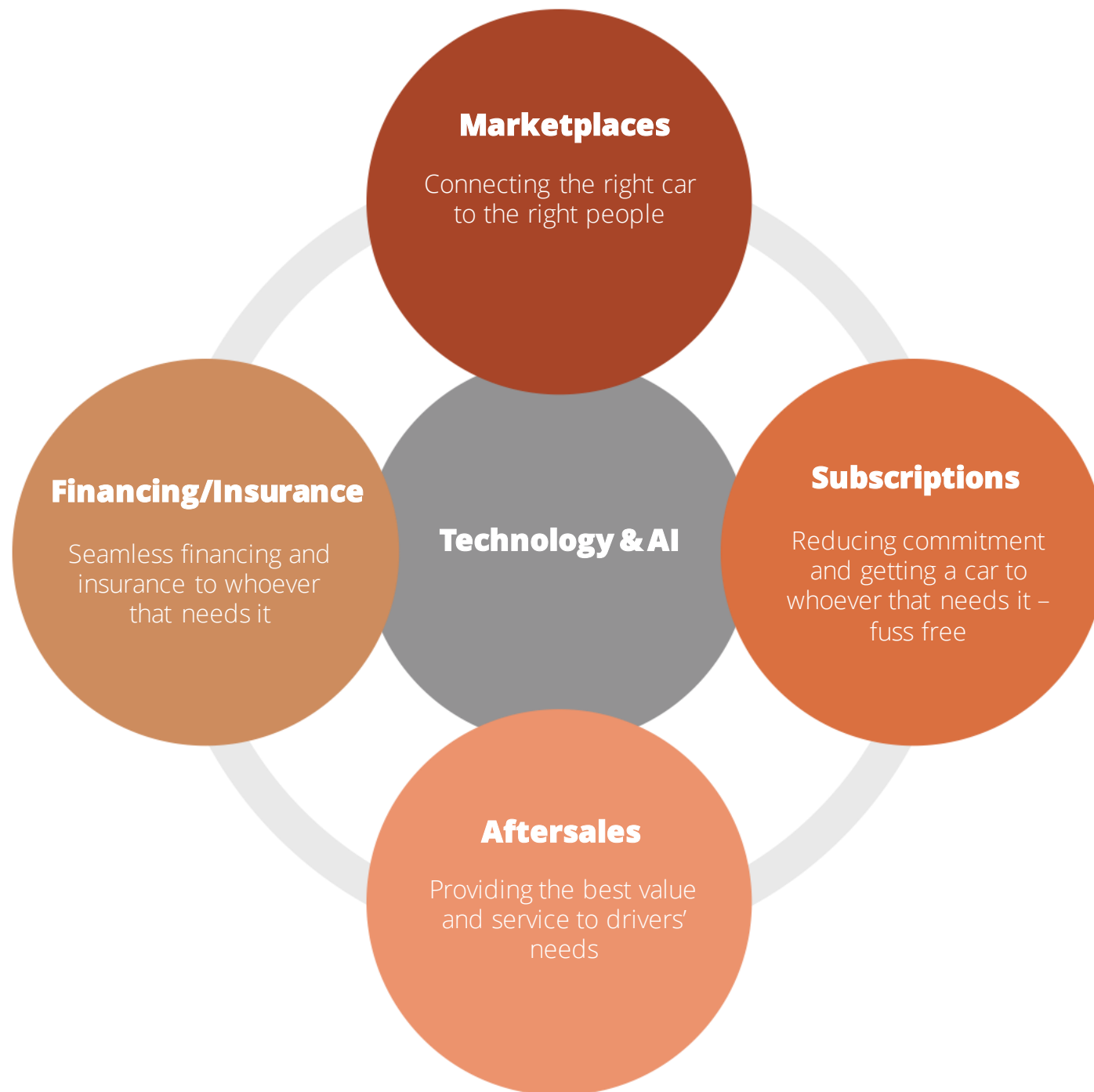
2020

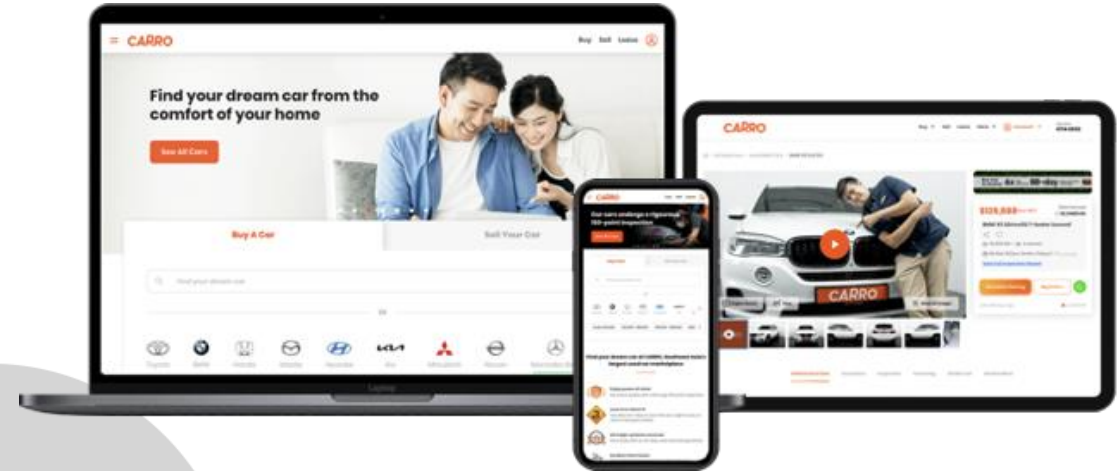
Started Singapore's first contactless viewing and buying, Usage based insurance, setting up Carro Automall in Thailand and Indonesia



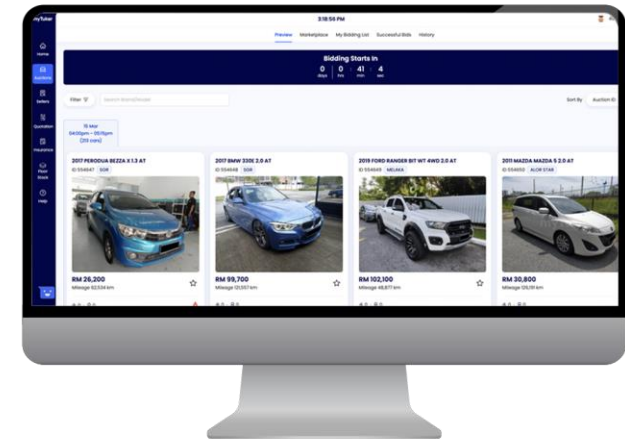
2021 - 2022

Raised \$460m, started Singapore's first usage based insurance and maintenance





Largest SEA online car dealership - buy a car entirely end to end online with us



Sell your car to us in as little as an hour to our network of thousands of dealers regionally

Marketplaces

Connecting the right car to the right people

Financing/Insurance

Seamless financing and insurance to whoever that needs it

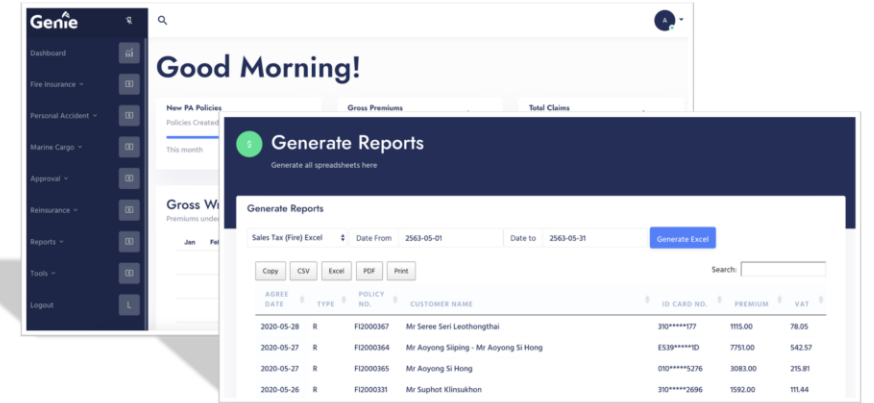
Technology & AI

Subscriptions

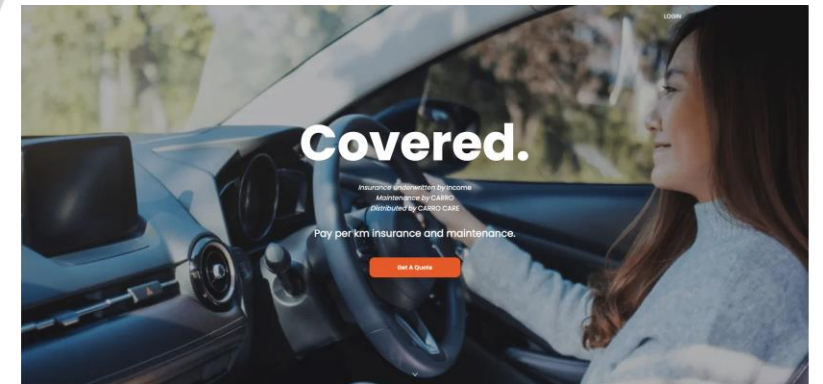
Reducing commitment and getting a car to whoever that needs it – fuss free

Aftersales

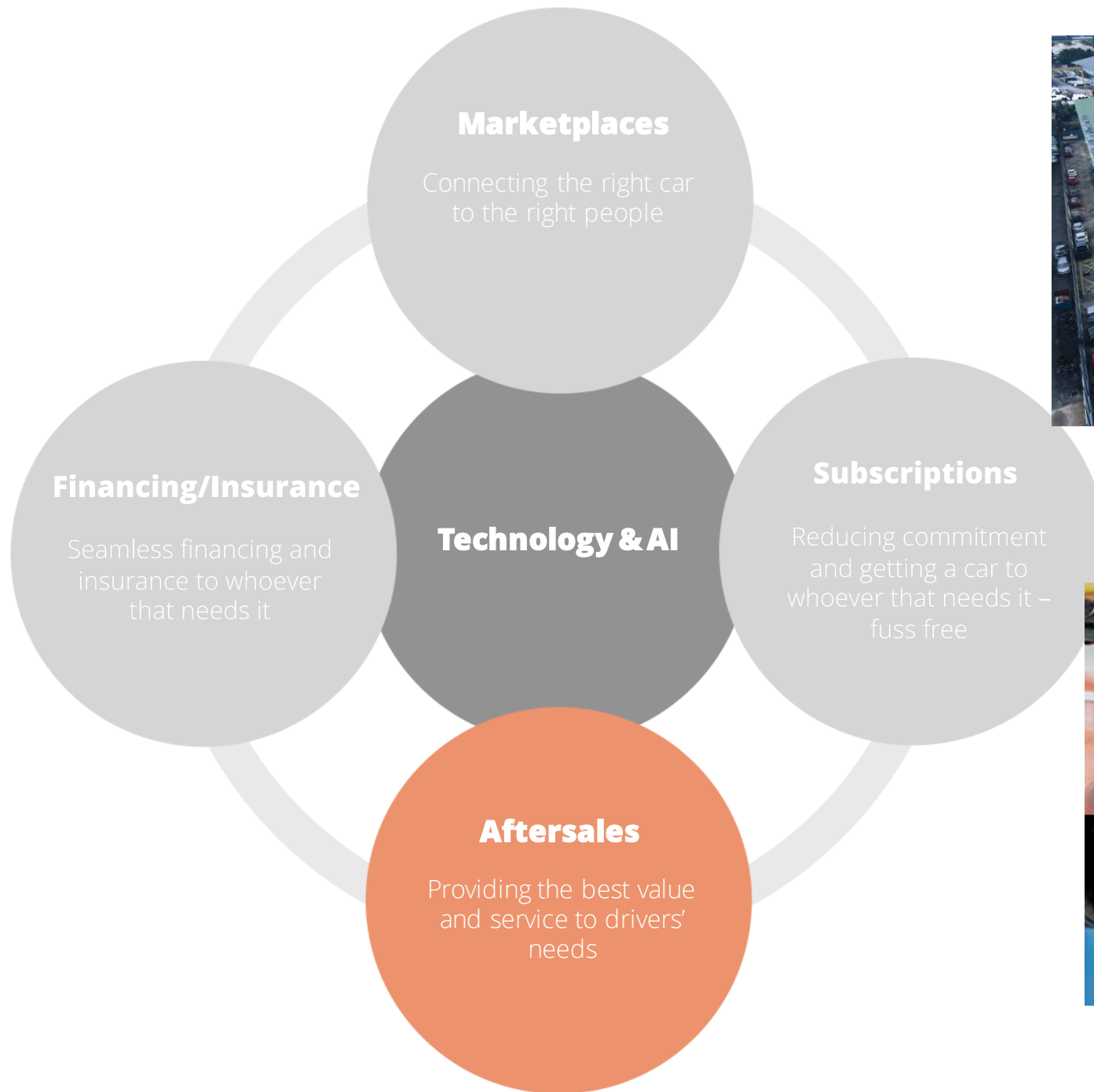
Providing the best value and service to drivers' needs



Vehicle financing and insurance with in house credit decisioning engines to allow for seamless financing flow



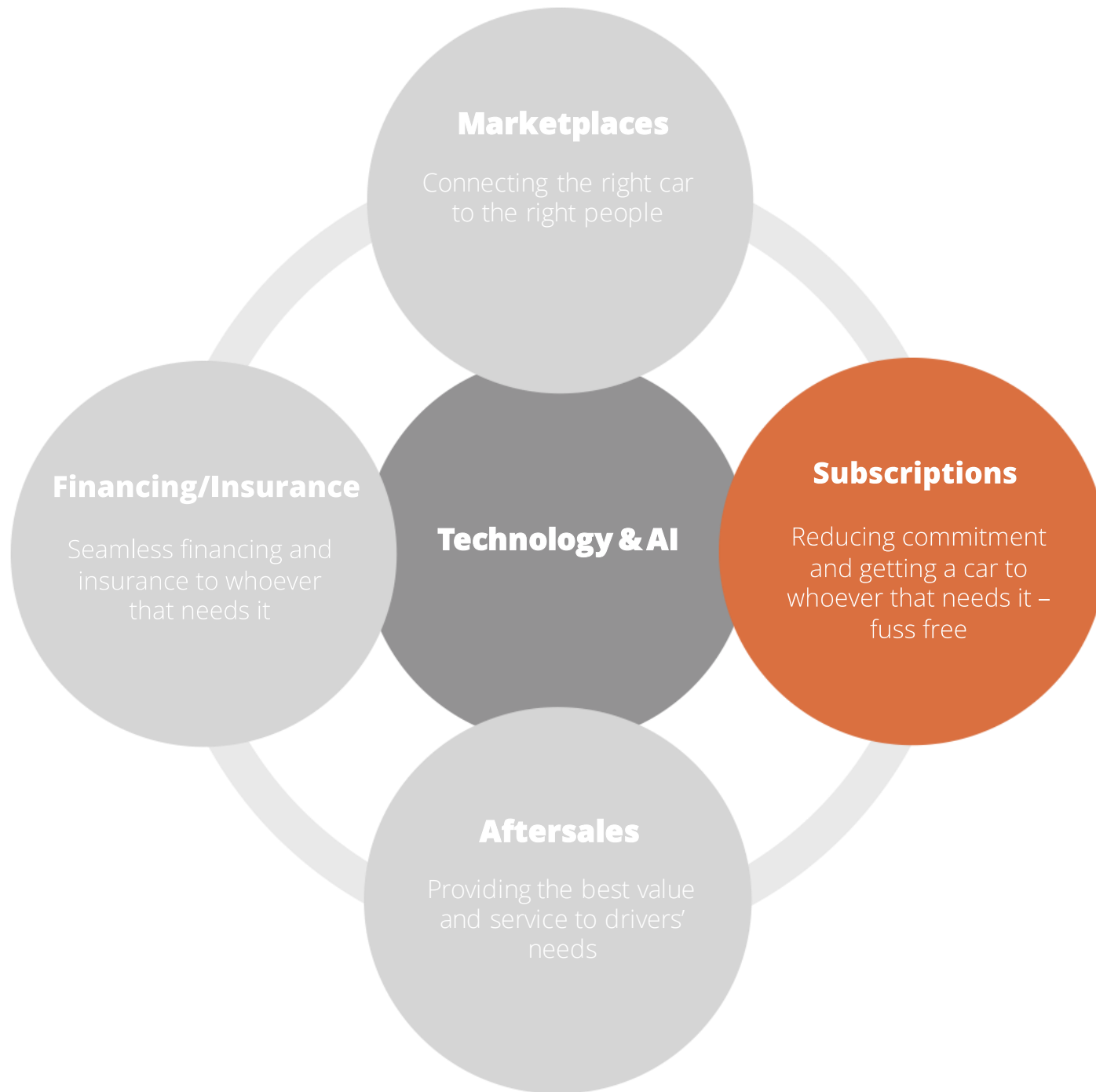
Modern new insurance initiatives to allow customers the freedom of choice in how they choose to be protected on the roads



State of the art refurbishment centre and inspection to ensure cars are ready for its next destination



Transparent and value services for all drivers alike



Drive when you want it and return when you don't

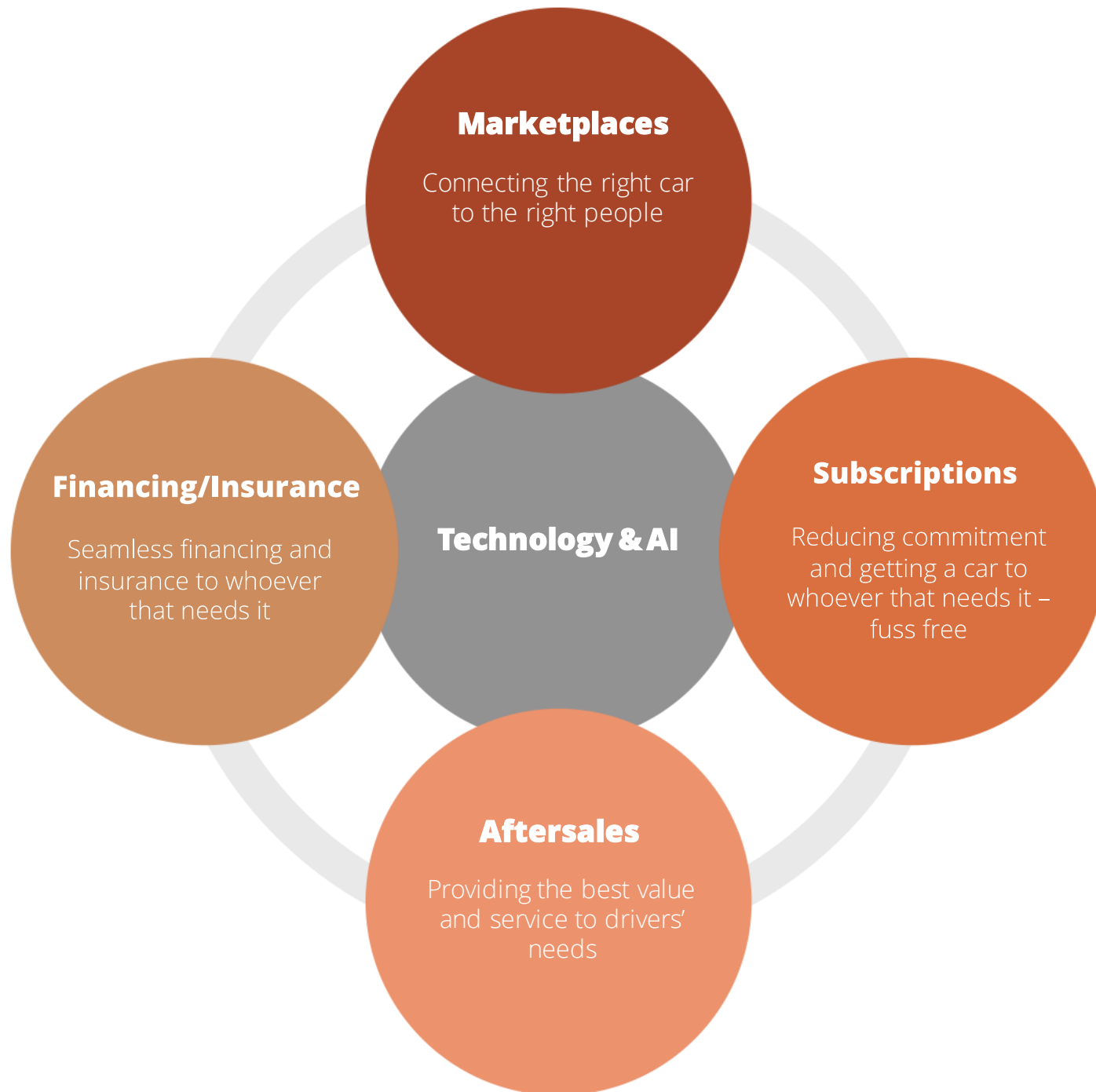


Figure 1: Overview of CarroVen Design form Top Left View

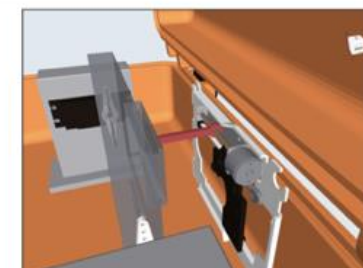
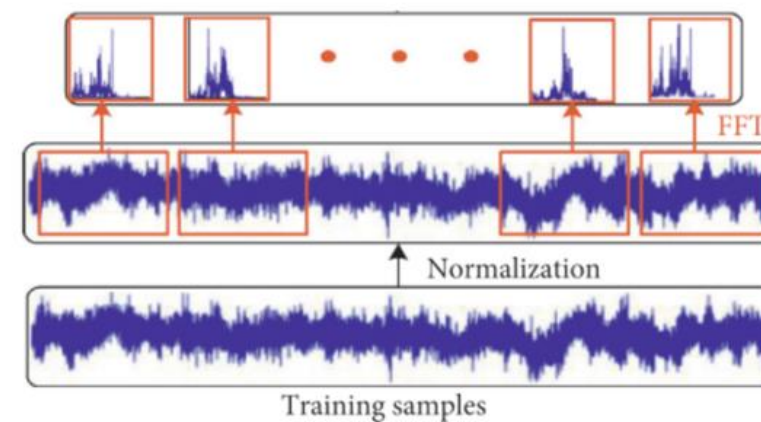


Figure 3: Pointer (in red) on the lead screw to press car key buttons



> \$1 Billion

Annual Run-Rate GMV

> 6,000

Dealers in our network

> 10,000

Vehicles sold/month

> \$300 m

Loans underwritten

> 400

Vehicles subscribed

> \$500 m

In Equity Funding





Showroom Anywhere

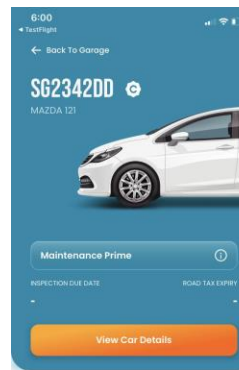
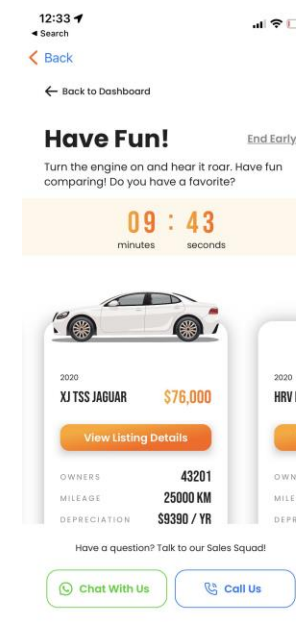
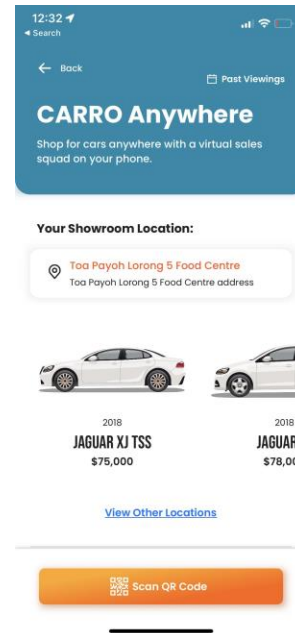


WHAT'S NEXT?



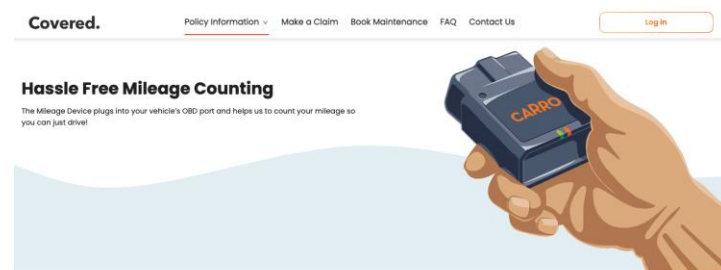
SIT BACK, RELAX, AND GET READY TO SAVE!

Usage Based Insurance and Maintenance



My Covered Plan

PLAN
DRIVO CLASSIC + PRIME
PREMIUM CHANGE
\$0.30912/KM



How Do I Install Mileage Device

This is just a quick guide. You will be able choose between installing the the Mileage Device yourself or we can install for you.



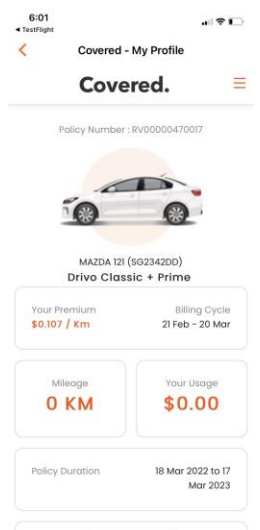
1. Locate your vehicle's OBD Port



2. Plug in Mileage Device



3. Take a photo of your odometer





Initiate

Finding the people
Identifying the opportunity



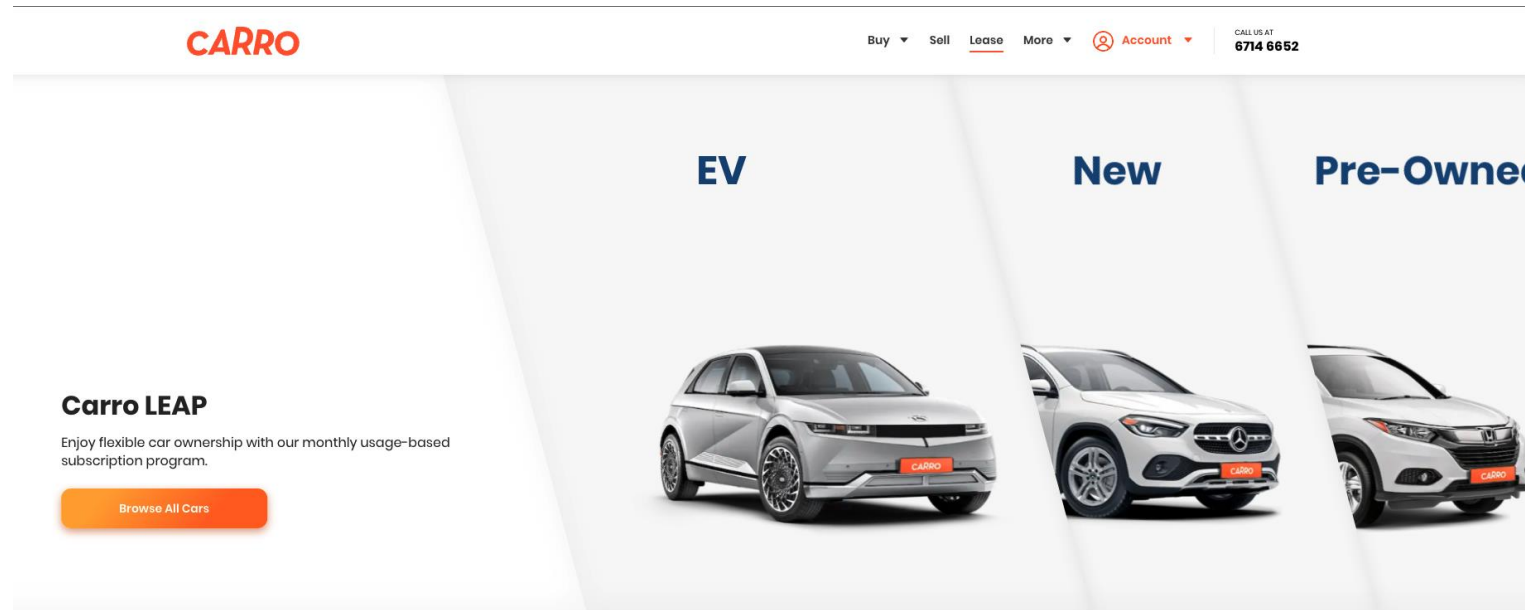
Innovate

Solving the local problem
Creating products that work in-market



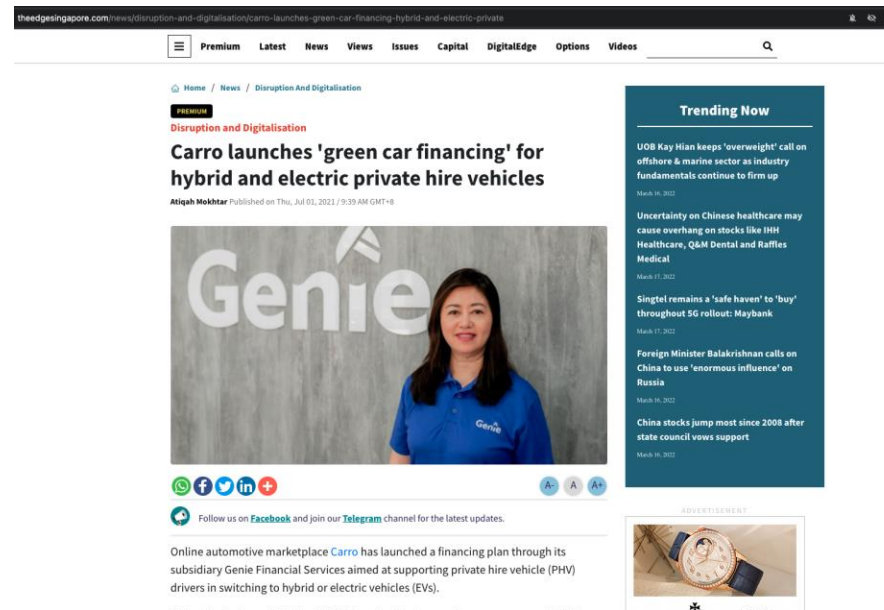
Implement

Launch, Fix and Iterate



EV Fleet

Allowing doubters to try it before they commit



Green Financing

Making the switch more affordable